

Press release October 6, 2009

Getronics RDX7 as the first step for Windows 7 deployment

Getronics backs Windows 7 with risk free adoption services

Today Getronics announced the introduction of their Rapid Deployment eXperience 7 (RDX7), its risk free readiness scan for Microsoft's new Windows 7 Operating System. Getronics is offering an adoption service, where customers can experience working with the latest version of Windows in a 5 week trial for a core group of users at a fixed price. This combined with a full evaluation of the existing infrastructure and benefits of upgrading and migrating to new Microsoft software. Getronics RDX7 is the first step to prepare your organization for Windows 7 deployment.

Dave Baldwin, MD Getronics UK and Ireland stresses the benefits of reviewing the existing IT infrastructure, acknowledging the current economic situation: "Nowadays it is crucial to focus on optimising efficiency and productivity. We are confident customers will be convinced by the productivity and management savings they can achieve with Windows 7. When migrated or implemented correctly, we believe implementation can result in substantial lower Total Cost of Ownership (TCO)." Evidence from Microsoft's own case study based on Getronics adoption is clearly in support of this, Getronics has been able to save some 2,500 hours in remote user support per year from implementing Windows 7. Baldwin goes on to say "Our head start and early experiences as leading Windows 7 TAP (Technology Adoption Program) partner of Windows 7 and Microsoft's top 10 launch partner for Windows 7 have been incredibly successful. We have been able to distil this learning and experience into our RDX7 solution."

Removing cost, time and risk from Windows 7 Adoption

As a global leader in helping organisations migrate to new technologies, Getronics is committed to offer our customers the best solution to migrate to Windows 7. Getronics RDX7 has been designed to be sensitive to not only the technical requirements of Microsoft Windows 7, but also in providing the best possible upgrade experience. From a business perspective Getronics focuses on detailed planning and evaluation processes, giving customers a fast "at a glance" view of Windows 7 readiness, both from a hardware and application compatibility perspective. Once readiness has been assessed the task of delivering true zero touch deployment begins. By focusing on deployment that doesn't involve human labour, Getronics is able to reduce the most expensive and time consuming aspects normally associated with operating system migration. A typical deployment conducted with Getronics RDX7 will involve no more than 10-15 minutes of manual effort per user. Use of highly scripted migration services for individual users to save documents and settings ensures that no data is lost during deployment, guaranteeing a risk free upgrade, and immediate benefit from the new software.

Evolving services to be the best

This release is the beginning of a wave of activity to ensure Getronics is the leading provider of solutions and services designed for Windows 7. Following the RDX7 release, Getronics leading workspace management service offering, the Future-Ready Workspace™ supports Windows 7 clients. Full reliance and use of Windows 7 new capabilities will be part of a 2010 innovation and continues improvement cycle.

Microsoft leading TAP partner

Microsoft is committed to optimizing the workspace and to provide business customers a simple and cost-effective solution to implement our services. Getronics proved to be a key service partner to deploy and manage the migration to Windows 7 in end-to-end server, client and mobile infrastructures all over the world. Last year, Getronics was awarded the title 'Microsoft Partner of the Year for Advanced Infrastructure Solutions 2008[check title]' and was Microsoft's leading Windows 7 Technology Adoption Program partner'.

****PRESS ENQUIRIES****

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About Getronics UK & Ireland

Getronics UK & Ireland is an Information and Communication Technology (ICT) company, with expertise in Workspace Management, Connectivity, Infrastructure and Consultancy services. Getronics enables people in medium to large organisations to achieve a personal performance leading to business results.

Getronics UK & Ireland clients include Barclays, Booker, Clarks, CSC, Dell, Iceland, Innospec, first quench, PSN, and many others.

Worldwide, Getronics has revenues of €2.2 billion and over 14,000 employees. Getronics is the largest ICT service-provider in the Benelux with operations across the globe allowing it to service the needs of globally distributed multinational businesses. Since 2007 Getronics has been part of KPN, one of the world's largest international telecommunications companies.

For more information, please visit: www.getronics.co.uk