



press release

London, 3 September 2008

GETRONICS TO POWER IT FOR PSN

Energy services provider selects Getronics to rebuild IT infrastructure

International energy services provider Production Services Network (PSN) has awarded Getronics a five-year multi-million pound contract for IT services. PSN, which serves the oil and gas industries and is one of the 10 biggest private companies in Scotland, was created from a management buyout in late 2006 that left PSN to rebuild its IT infrastructure.

The new contract will provide 3,000 users with end to end managed infrastructure service across PSN's international operations. Getronics will migrate PSN to a commoditised service that will be supported globally, improving availability and capacity while being flexible to handle business change. This model will allow the PSN ICT team to focus on systems to further improve business processes and effectiveness.

Theresa Colvin, global ICT service delivery manager at PSN said: "Outsourcing was originally a necessity but is now a matter of business agility. After the break from our parent company we were left with gaps in our IT support capability that needed to be filled quickly and the relationship with Getronics allowed us to do that. It was also a period of rapid growth for PSN during which we wanted to concentrate on supporting the business and engage a suitable partner to take ownership and manage delivery of IT."

The company cited the combination of local support and global reach for its choice of Getronics as its chosen support provider.

Colvin said: "Although international markets are a fast growing part of our business, we are a Scottish company with a strong commitment to local employment. Getronics has a strong presence in Scotland and experience of the oil and gas industry, which makes it a good fit. Size was a factor too, and Getronics wasn't so large that we felt we would be at the back of the queue for service."

Getronics will provide PSN with a global service desk with remote systems management from its offices in Glasgow. Global network monitoring and support are to be handled by Getronics centres in Milton Keynes and Budapest, respectively. Other services, including network security and service management are to be provided by Getronics' global service network from sites as far apart as Aberdeen and Melbourne.

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Getronics will manage several technology transitions aimed at lowering the cost of IT delivery and ultimately leading to the delivery of IT services on a utility pricing basis. Existing data and applications will move from PSN servers in the UK to a hosted environment in Getronics' data centre. Getronics will assume management of these services along with a number of existing PSN third party IT contracts.

Dave Baldwin, managing director at Getronics UK, said: "PSN is a Scottish success story. The global service delivery capability, local knowledge and energy sector experience that helped us win the contract will also help us support PSN in taking its business to the next level."

(482 words)

About Getronics

With worldwide revenue of €2.5 billion and about 20,000 employees, Getronics is a leading ICT service-provider in the world and the largest ICT service-provider in the Benelux. As expert in workspace management services, datacenter & hosting services and consultancy, Getronics enables people of large organisations to move forward by releasing the power of information. To do this, Getronics has a complete portfolio of integrated ICT services for the large enterprise market and works according to a Global Service Delivery Model ensuring that services are provided for clients throughout the world that are of consistent quality. Since 23 October 2007, Getronics is part of KPN, the main provider of telecommunication services in The Netherlands.

Press enquiries

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